



# TRUST

## INVESTMENT PERSPECTIVES

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A MESSAGE FROM  
THE DESK OF  
**Tom Wilkins**

# VIEWPOINT



**Thomas W. Wilkins**  
*Chairman, President &  
Chief Executive Officer*

It's always my pleasure to share our good news in Investment Perspectives, and this news usually comes in the form of new team members to serve you. Additionally, this quarter I am pleased to announce a new TCO company, TCO Title Services.

First, let me introduce you to Steve McQuade and Alex Kaiser, two officers who recently joined Trust Company of Oklahoma.

Steve McQuade joined TCO as a vice president to manage our Operations Division. With over 20 years of experience, Steve most recently worked as a senior business consultant at TIAA-CREF in St. Louis. Before this, he worked at other firms, including Edward Jones Trust Company and A. G. Edwards & Sons in St. Louis. Active in the community, Steve was instrumental in bringing the Head for the Cure 5k Run and Walk to St. Louis in 2013. This event has raised over \$300,000 for brain cancer research to date.

Also joining TCO is Alex Kaiser, an assistant vice president in the Personal Trust Division who is part of our Oklahoma City office since December 2015. Alex worked for almost five years as both an in-house attorney and landman at Chesapeake Energy Corporation before coming to TCO. Prior to this, he worked as an associate attorney at a private Tulsa law firm where he specialized in estate planning and real property law. Alex graduated magna cum laude from Oklahoma State University with a bachelor's of science in economics and earned his juris doctorate from the University of Tulsa.

Finally, I'd like to introduce you to Vice President Janie Cotton. Janie, an experienced title closer, is managing our new venture, TCO Title Services. The company is based in Oklahoma City and was founded as an expansion of the real estate services we have provided for the past 35 years. TCO Title Services offers a wide range of title and escrow services. We are excited about this new sister company and feel privileged to have Janie as its leader.

We know that our success is because of the faith you as clients entrust in us. We are always grateful and will continue to work diligently on your behalf. 