



TRUST

INVESTMENT PERSPECTIVES

October 2017

A Publication of TRUST COMPANY OF OKLAHOMA

A CLOSER LOOK AT
ONE OF OUR TEAM
MEMBERS

GET TO KNOW US

We are honored to work with dedicated professionals and great citizens. Assistant Vice President **Alex Kaiser**, a member of our OKC team since 2015, is one of them. He graduated from OSU and received his law degree from TU. We asked him a few questions.

Investment Perspectives: What do you like to do when you are not working?

Alex Kaiser: I love spending time with my wife, Jenn, and my daughter, Drew. When I'm not with my two favorite ladies, you will probably find me on the golf course.

IP: Describe what you do at Trust Company of Oklahoma.

AK: I am a trust officer, i.e. I am the client's quarterback. We provide clients with a wealth of services. It is my job to be the primary point of contact for clients and make sure that all of their needs and goals are being met.

IP: What is your favorite part of this job?

AK: The clients. It is a privilege to work with some of the most successful, kind, generous people in Oklahoma City.

IP: What impact do you wish to have on clients' futures?

AK: Whether it's helping them reach their retirement goals, leave a lasting charitable impact, amend their estate plan, or pay for the college education of their grandchildren, I want their lives to be better because of our dedicated work.

IP: What is something you are proud of?

AK: I am incredibly proud to serve on the Board of Directors of The Children's Center Rehabilitation Hospital in Oklahoma City. The services

Continued on Page 2

and care this hospital provides to children in need is truly incredible. I am humbled to be a part of the organization.

IP: What was the best financial advice ever given to you?

AK: Discipline trumps conviction. David Stanley, manager of the Oklahoma City office, told me this on my first day at TCO. In our industry, the markets give us very high highs and very low lows. It's easy to let the spikes and dips result in fear, greed and impulsive decision making. Those of us who can stay true to our financial goals and investment objectives will be better off in the long term.

IP: What inspires you to go to work every day?

AK: My co-workers. There is a culture and energy in the company that is second to none.

IP: What is your favorite book?

AK: *Into The Wild* by Jon Krakauer.

IP: What is your favorite place in the world?

AK: Currently, it's anywhere I am when my two-month-old daughter looks up at me and smiles.

IP: If you could have dinner with anyone, living or dead, who would it be?

AK: Warren Buffet, Pat Tillman and Abraham Lincoln. 🍷